



University High School Band

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September 26, 2011

Dear UHS Band Parent/Student:

To help students with the cost of Florida fees, the Band Boosters have come up with a plan to get more fundraising dollars into students' accounts.

Students must first raise the \$220.00 (or have paid the money at the beginning of the year). After the \$220.00 fundraising obligation has been met, any further PROFIT (not gross sales) raised will be moved into student accounts and can be used for the Florida trip.

As of today, there are still three weeks remaining in the Lifetime Hunting and Fishing License Raffle. Based on the 80% profit margin we had on last year's LHFL raffle, each student would need to sell 54 tickets to meet the \$220.00 fundraising obligation. Any sales beyond 54 tickets would then yield roughly \$4.00 profit per ticket to go into student accounts. Please be aware that the profit margin, and thus the amount moved into student accounts, could change.

The same policy will apply to this year's Fruit Sale. The Band Boosters already move 10% of GROSS Fruit Sales into student accounts. This year, 100% of any PROFIT (not gross sales) made after the \$220.00 fundraising obligation has been met will also be moved into student accounts. The profit margin for the 2010-2011 Fruit Sale was approximately 30%.

We recommend that students tell potential customers that any tickets and fruit sold will help them go to Florida.

The Elimination Dinner takes place after the Florida trip, and thus will not be included in this plan.

THIS POLICY WILL ONLY BE IN EFFECT FOR THE 2011-2012 SCHOOL YEAR.

Mark S. Palmer
Director of Bands